

### Community Energy Finance, Leadership & Governance

## Presentation for CPRE Alex Germanis, Interim CEO, Pure Leapfrog

#### 2015

Pure Leapfrog registered Charity No. 1112249 Company No. 05534395 registered in England & Wales





### **Our Mission**

To give all UK communities the opportunity to own and generate clean, green power and work together to reduce energy demand by making finance accessible and affordable.







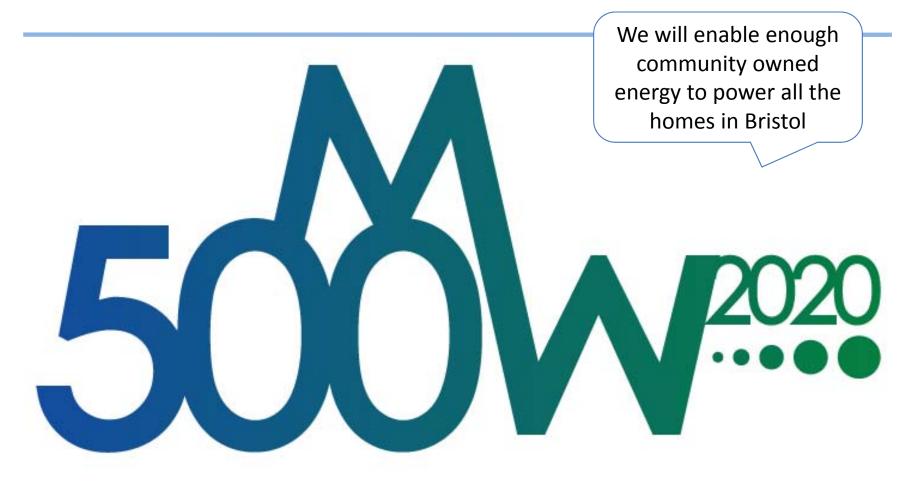
### About Us

- UK's leading social investment provider in community energy
  - Supported over 100 projects
  - Funding: loans to +20 projects, grants to +30 projects
  - Professional support:
    - + 12,000 pro bono hrs
    - worth +£ 2m
  - Half a million people benefitting from projects supported
  - +4MW of community-owned renewable energy enabled
- Consulting to local authorities, renewable energy companies, and community energy groups
- Co-administer DECC's £10 million Urban Community Energy Fund





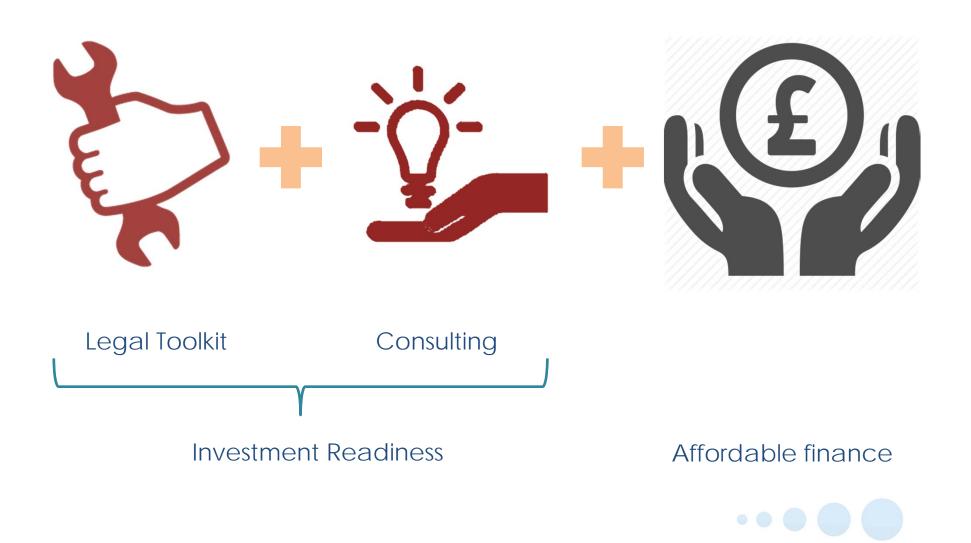
## **Our Commitment**







## How do we support the sector?





## Health warning!

- Do seek professional advice
- Do <u>NOT</u> do a DYI job
- Build the right team







## **Mixed motivations**



Tree-hugging

£ Bottom Line!

Politicking

Well-being

You are running a business and managing the public's investment. Do you have the right skills and expertise on your board? How strong is your governance?





## The Team a la Village People



The Technician	Authority figure	Law enforcement	Local Hero	Commander	Logistics
Commercials expert	Chair/CEO	Professional Services	Comms	Business Process	Admin
Contracts negotiator. Technology expert	Big picture. Can round up, marshal and lead the team	Knows the law. Can work a spreadsheet	Public engagement. PR and Marketing	Planner. Sees things through to the end	Attention to detail. Negotiates risks

\* You can obviously mix and match





# **Considerations for your board**

#### Do you understand all the risks?

- Financial obligations?
- Tax regimes?

#### How conservative is your financial model?

- Does your model take deployment delay into account?
- Are you using conservative energy & RPI inflation figures?
- Do you have contingency for cost overruns?

#### Have you got appropriate governance in place?

- Do you have access to professional services?
- Do you have the right policies and procedures in place?
- If you have a separate development arm, is there an appropriate service level agreement?

#### How engaged are you in the community?

- How do you intend to distribute community benefits?
- How have you engaged with the community?
- What representations are there in your group?



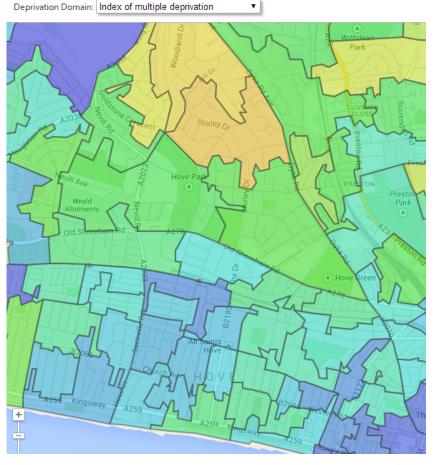


## **Social Impact**

#### What do we look for?

- 1. Is the social mission clearly articulated (e.g. in articles or rules)?
- 2. What % of financial surplus will be directed for social impact?
- 3. Do you have a plan? Has the local community been consulted and local needs assessed?
- 4. Are there representatives for vulnerable or disadvantaged populations involved in social impact spending decisions?
- 5. Adequate monitoring and reporting?

**OPEN DATA COMMUNITIES: Deprivation Map Explorer** 











# Wrapping up

### Any Questions?







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